

AYO BEKERJA SAMA DENGAN

KENKIJIN SPIRIT

PEOPLE OF HITACHI CONSTRUCTION MACHINERY

ONE HEXINDO

YOUR NEIGHBOR IS YOUR CUSTOMER

TANTANGAN

Sebagai profesional pemberi solusi,
berani mencoba tantangan
tanpa takut gagal

PELANGGAN

Memikirkan apa
yang sebetulnya
diinginkan oleh
pelanggan

KOMUNIKASI

Percaya kepada
kerjasama dan
bertindak



1stQ FY2024 Performance Result PT Hexindo Adiperkasa Tbk

30 July 2024

FINANCIAL PERFORMANCE

KINERJA KEUANGAN

IKHTISAR KEUANGAN

(dalam ribuan AS\$, kecuali dinyatakan lain)
(In thousands of US\$, unless otherwise stated)

Uraian	1stQ FY24	FY2023	FY2022	FY2021	FY2020	FY2019	FY2018	Description
Penjualan Bersih	91.502	612.326	630.495	463.263	264.010	424.431	461.333	Net Revenues
Laba Kotor	21.697	138.378	124.965	116.401	69.464	107.900	96.522	Gross Profit
Laba Usaha	8.919	77.214	70.126	69.494	32.981	53.548	50.519	Operating Profit
Marjin Laba Kotor	24%	23%	20%	25%	26%	25%	21%	Gross Profit Margin
Laba Bersih	5.698	55.712	51.620	55.083	25.597	38.437	37.600	Net Income
Laba Bersih per Saham		0.066	0.061	0.066	0,030	0,046	0,045	Net Earnings per Share
Jumlah Aktiva	406.550	409.432	463.332	304.648	256.230	266.023	346.312	Total Assets
Aktiva Lancar	342.343	343.007	403.744	260.977	214.360	224.443	303.731	Current Assets
Aktiva Tidak Lancar	64.207	66.424	59.588	43.671	41.870	41.580	42.581	Non Current Asset
Jumlah Kewajiban	221.667	230.247	297.572	144.945	81.911	87.696	177.023	Total Liabilities
Kewajiban Lancar	206.475	215.256	284.201	133.011	70.398	77.656	165.874	Current Liabilities
Ekuitas	184.883	179.185	165.761	159.703	174.319	178.327	169.289	Equity
Total liabilitis & Ekuitas	406.550	409.432	463.332	304.648	256.230	266.023	346.312	Total Liabilities & Equity
Total Modal Kerja	135.868	127.751	119.543	127.966	143.962	146.787	137.857	Total Working Capital

*FY starts from 1 April - 31 March

Financial Performance



ACCOUNT NAME	1stQ FY2024 (F)	1stQ FY2024 (A)	A/B	1stQ FY2023 (A)	YoY
	AMOUNT	AMOUNT		AMOUNT	
REVENUE	138.562	91.502	66%	143.832	64%
GROSS PROFIT	32.029	21.697	68%	34.007	64%
OPERATING EXPENSES	(16.638)	(14.648)	88%	(14.476)	99%
OPERATING PROFIT	15.391	8.919	58%	19.634	45%
NET INCOME	10.897	5.698	52%	14.181	40%

ACCOUNT NAME	1stQ FY2024 (F)	1stQ FY2024 (A)	A/B	1sQ FY2023 (A)	YoY
	AMOUNT	AMOUNT		AMOUNT	
UNIT	78.374	47.546	61%	92.632	51%
SPARE PARTS	34.805	24.108	69%	29.260	82%
SERVICE & MAIN	19.270	16.680	87%	18.612	90%
RENTAL & USED	6.114	3.169	52%	3.329	95%
TOTAL SALES	138.562	91.502	66%	143.832	64%
UNIT	7.574	3.723	49%	11.567	32%
SPARE PARTS	12.850	9.359	73%	11.195	84%
SERVICE & MAIN	9.381	7.665	82%	10.556	73%
RENTAL & USED	2.224	950	43%	689	138%
TOTAL GP	32.029	21.697	68%	34.007	64%

Financial Ratio	1stQ FY23	1stQ FY24
General		
Days of Inventories	193	292
Cash Cycle	155	277
Liquidity Ratio		
Current Ratio : CA vs. CL	151%	165%
Solvency Ratio		
Liabilities vs. Equity Ratio	150%	120%
Debt vs. Equity Ratio	48%	57%
Profitability Ratio		
Return on Equity	8%	3%
Return on Asset	3%	1%
Return on Sales	10%	6%
Asset Turnover	32%	23%
Leverage	250%	220%
ROI	6%	3%

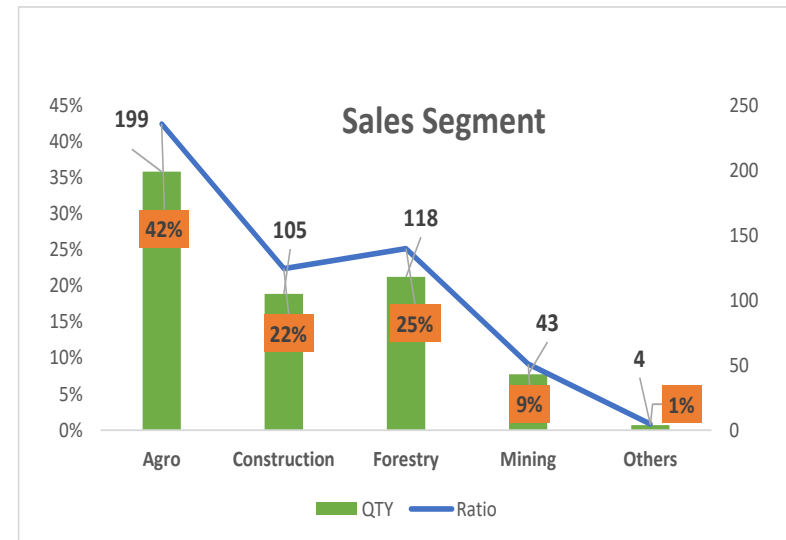
SALES PERFORMANCE

KINERJA PENJUALAN

	1stQ FY23	1stQ FY24
HIT EXCAVATOR 6TON OVER		
Sales	511	469
Demand	3.205	2.793
MS	15,9%	16,8%

6T over Sales by Segment

Segment	QTY	Ratio
Agro	199	42%
Construction	105	22%
Forestry	118	25%
Mining	43	9%
Others	4	1%
Total	469	



Other Information

Informasi Lainnya

Shareholder Composition



SHAREHOLDER WITH >1%-<5%		as of June 30' 2024	
Shareholder Name	Participant Name	Shares	Ownership (%)
DBS VICKERS SECS SINGAPORE (PTE) LTD A/C CLIENTS	PT DBS VICKERS SEKURITAS INDONESIA	16.597.700,00	1.98
JPMSE LUX RE UCITS CLT RE-FRANKLIN TEMPLETON INVESTMENT FUNDS , SICAV	PT Bank HSBC Indonesia	25.297.000,00	3.01

SHAREHOLDER WITH <1% as of June 30 2024

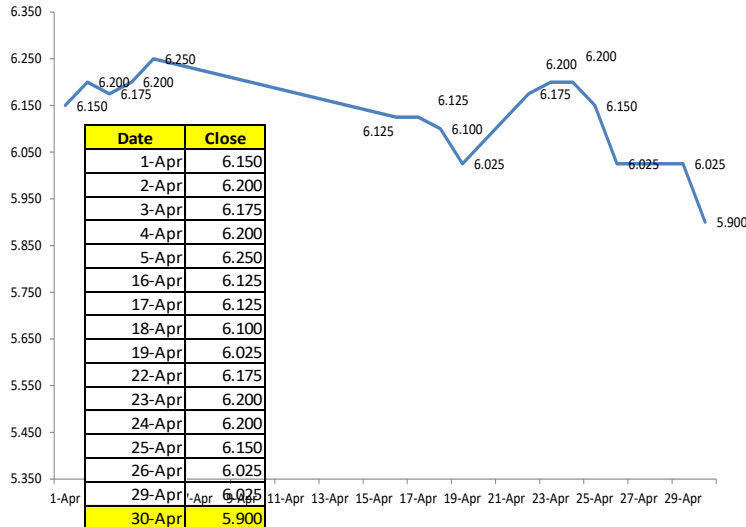
Shareholder Name	Participant Name	Shares	Ownership (%)
LIM IK NEN	PT KB VALBURY SEKURITAS	5,966,100.00	0.71
HJ. YUSLIZARTI	PT KOREA INVESTMENT AND SEKURITAS INDONESIA	5,588,000.00	0.67
DB SPORE SES CLT A/C FOR Pangolin Asia Fund	BUT DEUTSCHE BANK AG	4,237,900.00	0.50
RUDI	BNI SEKURITAS, PT	3,933,300.00	0.47
UOB Kay Hian Pte Ltd	PT UOB KAY HIAN SEKURITAS	3,185,800.00	0.38
LIM IK TJE	PT KB VALBURY SEKURITAS	3,003,900.00	0.36
HUSNI EFFENDY	MANDIRI SEKURITAS, PT	2,800,000.00	0.33
PHILLIP SECURITIES PTE LTD	PT PHILLIP SEKURITAS INDONESIA	2,640,500.00	0.31
H. IRYADI ARIFIN	PT KOREA INVESTMENT AND SEKURITAS INDONESIA	2,145,000.00	0.26
SOCGEN S/A NANJIA CAPITAL ICAV	BUT. STANDARD CHARTERED BANK	2,004,340.00	0.24
OCBC SECURITIES PTE LTD -CLIENT A/C	CITIBANK, N. A	2,001,800.00	0.24
PT. CORIN INVESTA CORPORA	PT SUCOR SEKURITAS	1,820,000.00	0.22
GOLDMAN SACHS INTL - LND CLEAR ACCT	CITIBANK, N. A	1.641.400,00	0.20

Compared to the report of stock movement in March24, shareholders experienced an increased from the previous number of 11,679 shareholder names to **12,318** shareholder names on June 2024.

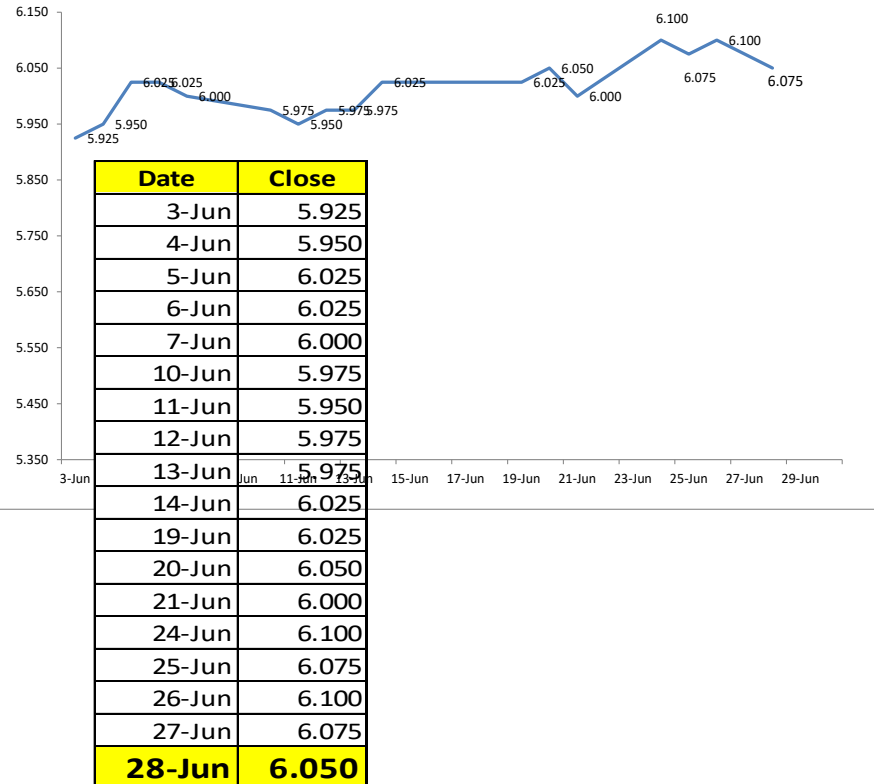
Share Movement during 1stQ FY2024



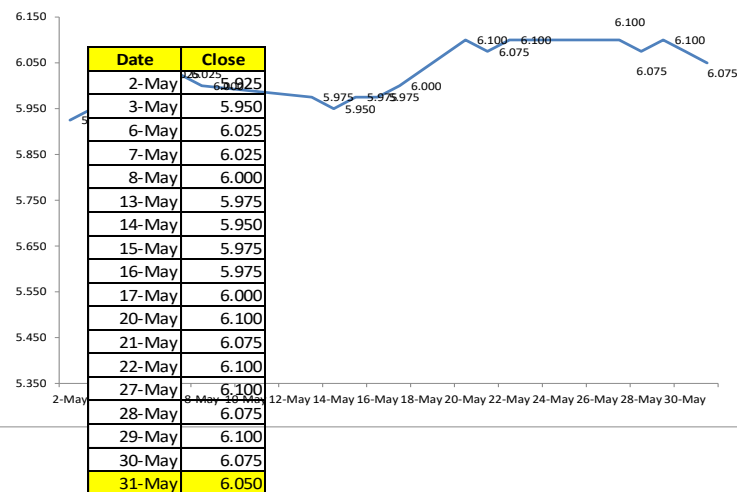
HEXA Share Price for Period April 2024



HEXA Share Price for Period June 2024



HEXA Share Price for Period May 2024



HEXA share price for three months is stable on the range of IDR5.950 – 6.050 during April – June 2024.

TERIMA KASIH